

Explore new career horizons in our expansion countries!



Head of Sales Department HQ (m/f/d)

Place of work: North Macedonia
Entry date: At the next possible date
Training abroad (up to 6 months)

Welcome to #NewLidlCountries

Are you looking for a new challenge in your professional life?
Do you want to develop personally and professionally and take on responsibility, especially in an international context?
Then the career opportunities in our expansion countries are perfect for you!

Apply now!



Your responsibility as part of our new opening

- Leading and developing the national sales teams
- Ownership for overall corporate responsibility for sales and the sales strategy
- Planning, developing and controlling all sales projects as well as implementation into operational sales and coordination afterwards
- Support, suggestion and implementation of new concepts and projects
- Analysis, optimization and quality assurance of sales processes regarding internal standards

What it takes to drive expansion

- University degree in retail, economics or similar
- At least 6 years of professional experience in Sales/SCM/LOG where at least 2 years of managerial experience
- Fluent English language skills
- Knowledge of German and Macedonian language are an advantage
- Mobility for training
- Driving license category B
- High sense of responsibility and commitment
- High social and communication skills and enjoy working with a team

Working in an expansion country - what we offer

- You will take a lot of responsibility, allowing you to develop both professionally and personally
- You can help build and shape the local organization and leave your own mark
- You will experience just how international Lidl is and have the chance to expand your international network

Contact details:

jobs@lidl.mk

Find out more:

