



Explore new career horizons in our expansion countries!



Head of Goods – Fruit & Vegetables / Flowers & Plants (m/f/d)

Place of work: North Macedonia / Skopje
Entry date: 01.02.2025

Welcome to #NewLidlCountries

Are you looking for a new challenge in your professional life?
Do you want to develop personally and professionally and take on responsibility, especially in an international context?
Then the career opportunities in our expansion countries are perfect for you!

Apply now!



Your responsibility as part of our new opening

- Lead and train employees, identify their potential and promote their development
- Ensure timely fulfillment of tasks, resource and cost planning in a positive working atmosphere
- Design purchasing strategies with national suppliers, market analyses, and assortment designs
- Develop Fruit and Vegetables/Flowers and Plants product portfolio in line with CSR and national trends and define promotional items and quantities together with other relevant departments
- Plan national + international quantities up to one year in advance on a weekly basis
- Optimize prices, packaging and volume in a presentation attractive to the customer

What it takes to drive expansion

- At least 6 years of professional experience, 2 of which are managerial (ideally in Purchasing F&V/F&P)
- BA degree – Economics, Purchasing, Retail or Commercial
- Driving License – B Category
- Mobility for training
- Fluent Macedonian and English; knowledge of German is an advantage
- Result-oriented mindset, strong relationship building and communication skills

Working in an expansion country - what we offer

- You will take a lot of responsibility, allowing you to develop both professionally and personally
- You can help build and shape the local organization and leave your own mark
- You will experience just how international Lidl is and have the chance to expand your international network
- You will have a company car at your disposal

Contact details: jobs@lidl.mk